

# HAMPDEN- SYDNEY COLLEGE

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WITH A DEGREE FROM  
HAMPDEN-SYDNEY COLLEGE

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WARREN THOMPSON '81, FOUNDER & PRESIDENT, THOMPSON HOSPITALITY



TAYLOE EMERY '92, FOUNDER & PRESIDENT, JTE CREATIVE GROUP



ROBERT WOLTZ, JR. '70, PRESIDENT, VERIZON COMMUNICATIONS VIRGINIA



RANDY ASHTON '01, FOUNDER & PRESIDENT OF COLLARED GREENS

## Preparing for a career in Business at Hampden-Sydney College

Many of Hampden-Sydney's alumni are businessmen; more than one out of ten is president, CEO, or owner of a firm. In an average graduating class, about 15% go to work in the banking industry, 10% become management trainees in a service or manufacturing firm, and 10% take positions in sales.

Many Hampden-Sydney graduates, after several years of professional work experience (as recommended by MBA schools), will pursue a graduate degree in business. Graduates have also entered programs in public administration or law with the intent of going into business.

While a third of our students major in economics, particularly in the economics and commerce concentration, almost as many men enter business-related fields with a major other than economics. As a pre-business student, you should not feel bound to any particular program of study. At Hampden-Sydney we believe that a broad, thorough liberal arts education is the best preparation for a career in business. It will give you not only a command of the tools you will need in any business, but also an understanding of your environment and compassion for the people with whom you deal.

Business, banking, and finance are traditionally hyper-competitive industries which require students to display a combination of intellectual aptitude and gritty determination as prerequisites for entry. Economics is often thought to be the only path to a successful career in banking or finance, and the program does do an excellent job preparing students for those fields. However, Hampden-Sydney men from majors such as history, physics, and even classics have leveraged their liberal arts education, leadership experience, and networking skills gained here to excel in the business realm. Either route can—and demonstrably has been proven to—successfully prepare students who are detail-oriented, highly motivated, and enjoy working with numbers for the worlds of banking or finance.

### *Courses, Programs, and Extracurricular Activities*

Students interested in banking or finance benefit from taking several courses in the economics curriculum, whether they decide to major there or not. Introductory, historical, and theory-based economics courses combine to lay the foundation for competence in higher level classes like Financial Statement Analysis, Financial Modeling & Simulation, and various Senior Seminar courses which give students applicable exposure to work in those fields.

Among co-curricular programs to supplement your banking or finance education, our Pre-Business Society and a robust on-campus speaker series are dedicated to exploring real-life topics. Beyond that, the TigerFund group—in which select students manage a portion of the school's endowment—is an excellent way to practice the valuation and market analysis techniques learned in class.

Students also have opportunities to develop critical professional skills by participating in the renowned "Training the Street™" program, an intensive modeling and Excel spreadsheet seminar used for Wall Street trainees. Participation in this program leads to interaction with banking and finance professionals among the faculty, staff, and alumni.

In the spring semester of 2010, the Harvard Business School's 2+2 Program began recruiting on campus. The 2+2 program invites high-achieving college juniors to apply for direct entry into Harvard Business School. Successful

*Zach Streeter '07, John Owen '07, Matt Moore '07, and Cabell Barrow '07 (seated) all benefited from internships supported by endowments at Hampden-Sydney College.*



applicants complete their undergraduate degree, work for two years, and then enter HBS. Additionally, Hampden-Sydney has developed a relationship with the business doctoral program at Harvard Business School—a PhD or a DBA is a great option for students who are passionate about research in the areas of banking or finance.

*Hampden-Sydney men from economics and other majors have leveraged their liberal arts education, leadership experience, and networking skills gained here to excel in the business realm. Every tenth alumnus is president, CEO, or owner of a company. Many more are self-employed professionals.*

#### Career Development Office

Hampden-Sydney's Career Development Office contains a wealth of information on career options, internships, and graduate schools. The staff is available for individual consultation and also conducts regular seminars on topics such as effective interview techniques, proper résumé writing, and job-search strategies. Our staff helps you with self-assessment and career planning; the Career Library stocks literature about occupations and graduate study. Visit [www.hsc.edu/xs5726.xml](http://www.hsc.edu/xs5726.xml) 24 hours a day, for summer jobs, occupational information, career resources, internships, and alumni networking.

Our participation in "Challenge," a consortium of colleges in Virginia, offers interview possibilities with over 60 organizations each fall. Our students are also invited to other career fairs during the year. In addition to those events, corporations, organizations, and graduate schools send recruiters to our campus to interview Hampden-Sydney seniors every year.

The Career Development Office helps students negotiate the challenging internship search by offering lessons in networking, résumé and cover-letter writing, interview preparation, and general workplace etiquette. It stocks several publications that provide thorough introductions to the fields of banking and finance, including the Vault® guides to investment banking and finance.

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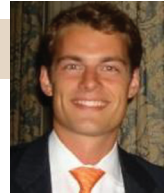
The President of Hampden-Sydney College, Dr. Christopher B. Howard, has co-authored a book for students interested in learning more about banking and finance, called *Money Makers: Inside the New World of Finance and Business* (Palgrave MacMillan, 2010), which is available at most major booksellers and in the College bookstore.

#### FITZ ROBERTSON '09

*JP Morgan Asset Management, New York, NY*



While Fitz was at Hampden-Sydney, he served as the Student Body President, a manager of the TigerFund, and as a Head Resident Advisor for the freshman dorms. He was a 4-year letter winner and senior co-captain on the basketball team. Upon graduation, Fitz took a job with PNC Capital Markets as an investment banking analyst. Since then he has accepted a position with JP Morgan Asset Management in New York City.



#### TOM MELTON '06

*Associate, Private Equity Firm, New York, NY*

At Hampden-Sydney, Tom was the Chairman of the Honor Court, a brother of the Kappa Alpha Order, and studied abroad for a year at the London School of Economics. After graduating *magna cum laude*, Tom worked as an investment banking analyst at Wachovia Securities and Lazard, Ltd. He is now an associate with a private equity firm in New York City.

#### WILL ALBRIGHT '05

*MBA Candidate, Tuck School of Business at Dartmouth*



Will was a captain of the Hampden-Sydney lacrosse team and a member of Pi Kappa Alpha fraternity. Graduating *magna cum laude*, Will worked with Wachovia Securities in Charlotte and then with BB&T Capital Partners, a lower-market private equity group, in Winston-Salem. Will is enrolled in the MBA program at the Amos Tuck School of Business at Dartmouth.



#### DAVID HOBBS '99

*Partner, Cook & Bynum Capital Management, Birmingham, AL*

David was the valedictorian of his class and a tri-captain of the 1999 basketball team that reached the D-III National Championship Game, the school's most successful team ever. David first became an analyst with Wachovia Bank's Leveraged Finance Group in Atlanta, later earning an MBA from Emory University's Goizueta Business School and becoming a principal of Founders Investment Banking, LLC, in Birmingham. He now works alongside Richard Cook '99 at Cook & Bynum Capital Management, a money management firm.

#### HITER HARRIS III '83

*Harvard MBA, co-founder of Harris Williams & Co.*



A *cum laude* graduate in mathematics and economics, Hiter was a four-time All-ODAC kicker for the Hampden-Sydney football team, earning ODAC Player of the Year honors his senior season and three NFL tryouts. He is a member of the Hampden-Sydney Athletic Hall of Fame. Hiter earned an MBA from Harvard University and is a founder of Harris Williams & Co., a global investment bank headquartered in Richmond with 170 people, 7 offices, and 10 industry practices. He is considered an expert on middle-market mergers and acquisitions.



#### MARK GAMBILL '72

*Chairman, Cary Street Partners, Richmond, VA*

Mark graduated *summa cum laude* from Hampden-Sydney and immediately went to work for Wheat First Butcher Singer, one of America's largest financial organizations. Twenty-seven years later, he founded Cary Street Partners, of which he is now chairman. Cary Street Partners has an investment banking practice with a proven reputation for providing high-quality strategic advisory, merger-and-acquisition, and capital-raising services to public and private emerging growth and middle-market companies.