

HAMPDEN- SYDNEY COLLEGE



Tiger Tracks

Business studies and
career options for
Hampden-Sydney students

*Hampden-Sydney men
from Economics—
and many other
majors—
have leveraged their
liberal arts education,
leadership experience,
and networking skills
gained here to excel
in the business realm.*

YOU CAN DO ANYTHING
WITH A DEGREE FROM
HAMPDEN-SYDNEY COLLEGE

WWW.HSC.EDU

Banking & Finance

MINDSET

- **Banking and finance** are hyper-competitive industries that require strong professional ambition, an affinity for numbers, academic success, and great attention to detail.
- **Hampden-Sydney College's Economics program** prepares students for successful banking and finance careers, but alumni have successfully entered the field from a variety of majors.

COURSES

Our curriculum will prepare you for placement in the finance sector regardless of major. If you identify your interest in the finance sector early in your education, it would be advantageous to take several of the following courses, which represent a small sampling of the classes available within the Hampden-Sydney Economics department:

Financial Accounting Corporate Finance Financial Statement Analysis
Financial Markets and Investment Analysis Financial Modeling and Simulation

PROGRAMS AND EXTRACURRICULAR ACTIVITIES

- **Pre-Business Society** – interact with similarly focused students in organized discussions and lectures.
- **On-Campus Speakers** – dedicated to pertinent topics for banking and finance.
- **TigerFund** – a competitive opportunity to practice the valuation and market analysis techniques learned in class by managing a portion of the school's endowment.
- **Training the Street™** – learn how to build financial models from the same people who teach recent hires at Wall Street banks, in a program offered on our campus every fall.
- **Hobbie Business Ethics Program** – a two-year program, which includes several required courses and monthly discussions on business ethics. An application is required for entry.

PREPARATION FOR EMPLOYMENT

- **Career Development Office** – The Hampden-Sydney Career Development Office helps students negotiate the challenging internship search by offering lessons in networking, résumé and cover letter writing, interview preparation
- **Workplace Etiquette Training** – The College offers seminars on proper behavior at business functions and partners with Brooks Brothers to offer advice on business dress.
- **Networking Skills** – Effective networking skills are necessary for successfully landing internships and full-time employment. We give students the opportunity to develop those skills and then put them to good use with help from our well-connected alumni network.
- **Internships** – We help you get banking and finance internships during the summers after your sophomore and junior years, which are great opportunities to begin making valuable contacts in the industry and are the most expedient avenue to secure full-time employment after graduation.

GRADUATE STUDY

- **The MBA** – The most natural post-graduate degree option for those seeking careers in banking or finance, the MBA is a highly respected degree for any field of business. Successful applicants to top-tier schools typically have three to five years of work experience before applying.
- **Master's in Business** – Many schools have one year Master's in Business programs in which you can enroll immediately after graduation and are designed for liberal arts graduates. These programs typically immerse you in business fundamentals such as accounting, marketing, and corporate leadership.
- **GMAT** – This standardized test is generally required for admission to most graduate schools of business. Though many business schools will now accept the **GRE**, the GMAT remains the gold standard of standardized business school testing. We recommend that students prepare themselves for the GMAT by participating in the online GMAT tutoring sessions offered by Knewton. Students are eligible to apply at the Career Development Office for funding to help pay for their enrollment in this program.

HAMPDEN- SYDNEY COLLEGE

Forming good
business men and
good citizens
since 1776

*Hampden-Sydney
offers a robust
education in the
principles, practice,
and ethics of business,
ideal for direct entry
either into the
corporate world or
into graduate school.*

RECENT PROFESSIONAL DESTINATIONS

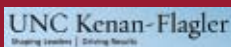
J.P.Morgan



WELLS
FARGO

LAZARD
MIDDLE MARKET

RECENT GRADUATE SCHOOL DESTINATIONS



FITZ ROBERTSON '09

JP Morgan Asset Management, New York, NY

While Fitz was at Hampden-Sydney, he served as the Student Body President, a manager of the TigerFund, and as a Head Resident Advisor for the freshmen dorms. He was a 4-year letter winner and senior co-captain on the basketball team. Upon graduation, Fitz took a job with PNC Capital Markets as an investment banking analyst. Since then he has accepted a position with JP Morgan Asset Management in New York City. He is a Trustee at South Kent School, his high school *alma mater*.



TOM MELTON '06

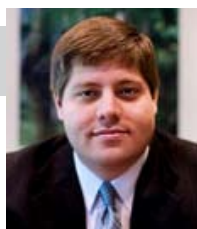
Associate, American Capital, New York, NY

At Hampden-Sydney, Tom was the Chairman of the Honor Court, a brother of the Kappa Alpha Order, and studied abroad for a year at the London School of Economics. After graduating *magna cum laude*, Tom worked as an investment banking analyst at Wachovia Securities and Lazard, Ltd. He is now an associate with a private equity firm in New York City.

WILL ALBRIGHT '05

MBA Candidate, Tuck School of Business at Dartmouth, Hanover, NH

Will was a captain of the Hampden-Sydney lacrosse team and a member of Pi Kappa Alpha fraternity. After graduating *magna cum laude*, Will worked with Wachovia Securities in Charlotte and then with BB&T Capital Partners, a lower-market private equity group, in Winston-Salem. Will is enrolled in the MBA program at the Amos Tuck School of Business at Dartmouth.



DAVID HOBBS '99

Partner, Cook & Bynum Capital Management, Birmingham, AL

David was the valedictorian of his class and a tri-captain of the 1999 basketball team that reached the D-III National Championship Game, the school's most successful team ever. David first became an analyst with Wachovia Bank's Leveraged Finance Group in Atlanta, later earning an MBA from Emory University's Goizueta Business School and becoming a principal of Founders Investment Banking, LLC, in Birmingham. He now works alongside Richard Cook '99 at Cook & Bynum Capital Management, a money management firm.

HITER HARRIS '83

Harvard MBA, Co-founder of Harris Williams & Co.

A *cum laude* graduate in mathematics and economics, Hiter was a four-time All-ODAC kicker for the Hampden-Sydney football team, earning ODAC Player of the Year honors his senior season and three NFL tryouts. He is a member of the Hampden-Sydney Athletic Hall of Fame. Hiter earned an MBA from Harvard University and is a co-founder of Harris Williams & Co., a global investment bank headquartered in Richmond with 180 people, 7 offices, and 10 industry practices. He is considered an expert on middle-market mergers and acquisitions.



MARK GAMBILL '72

Chairman, Cary Street Partners, Richmond, VA

Mark graduated *summa cum laude* from Hampden-Sydney and immediately went to work for Wheat First Butcher Singer, one of America's largest financial organizations. Twenty-seven years later, he founded Cary Street Partners, of which he is now chairman. Cary Street Partners has an investment banking practice with a proven reputation for providing high-quality strategic advisory, merger-and-acquisition, and capital-raising services to public and private emerging growth and middle-market companies.

IF YOU ARE INTERESTED IN SPEAKING WITH ONE OF THESE MEN,
PLEASE CONTACT MS. LAURA NEIDERT IN THE CAREER DEVELOPMENT OFFICE
AT (434) 223-6105 OR VISIT WWW.HSC.EDU/CAREERDEVELOPMENT/