

HAMPDEN- SYDNEY COLLEGE

Tiger Tracks

Business studies and
career options for
Hampden-Sydney students

*Hampden-Sydney men
from Economics—
and many other
majors—
have leveraged their
liberal arts education,
leadership experience,
and networking skills
gained here to excel
in the business realm.*

YOU CAN DO ANYTHING
WITH A DEGREE FROM
HAMPDEN-SYDNEY COLLEGE

WWW.HSC.EDU

PREPARING FOR A CAREER IN Banking & Finance

MINDSET

- **Banking and finance** are hyper-competitive industries that require strong professional ambition, an affinity for numbers, academic success, and great attention to detail.
- **Hampden-Sydney College's Economics program** prepares students for successful banking and finance careers, but alumni have successfully entered the field from a variety of majors.

COURSES

Our curriculum will prepare you for placement in the finance sector regardless of major. If you identify your interest in the finance sector early in your education, it would be advantageous to take several of the following courses, which represent a small sampling of the classes available within the Hampden-Sydney Economics department:

Financial Accounting Corporate Finance Financial Statement Analysis
Financial Markets and Investment Analysis Financial Modeling and Simulation

PROGRAMS AND EXTRACURRICULAR ACTIVITIES

- **Pre-Business Society** – interact with similarly focused students in organized discussions and lectures.
- **On-Campus Speakers** – dedicated to pertinent topics for banking and finance.
- **TigerFund** – a competitive opportunity to practice the valuation and market analysis techniques learned in class by managing a portion of the school's endowment.
- **Training the Street™** – learn how to build financial models from the same people who teach recent hires at Wall Street banks, Contact Career Education for the next offering.
- **Hobbie Business Ethics Program** – a two-year program, which includes several required courses and monthly discussions on business ethics. An application is required for entry.

PREPARATION FOR EMPLOYMENT

- **Career Education and Vocational Reflection Office** – The Hampden-Sydney Career Education and Vocational Reflection Office helps students negotiate the challenging internship search by offering lessons in networking, résumé and cover letter writing, interview preparation
- **Workplace Etiquette Training** – The College offers seminars on proper behavior at business functions and partners with Brooks Brothers to offer advice on business dress.
- **Networking Skills** – Effective networking skills are necessary for successfully landing internships and full-time employment. We give students the opportunity to develop those skills and then put them to good use with help from our well-connected alumni network.
- **Internships** – We help you get banking and finance internships during the summers after your sophomore and junior years, which are great opportunities to begin making valuable contacts in the industry and are the most expedient avenue to secure full-time employment after graduation.
- **Financial Reports** – Visit www.SEC.gov and familiarize yourself with companies' financial reports that can be found on that website

GRADUATE STUDY

- **The MBA** – The most natural post-graduate degree option for careers in banking or finance, the MBA is a highly respected degree for any field of business. Successful applicants to top-tier schools typically have three to five years of work experience before applying. H-SC graduates have preferred application status at UVA Darden and Duke Fuqua schools of business, among others.
- **Graduate School of Business Agreements** – Hampden-Sydney shares a formal Memorandum of Understanding with the University of Virginia's Darden School of Business for admission to their elite MBA program. Five alumni, selected by the Provost and President of the College, will receive the following privileges: application fee waiver, automatic advancement to interview round, and counseling and advice from the Darden admissions staff. Similarly, Hampden-Sydney shares a formal Memorandum of Understanding with Duke University's Fuqua School of Business for their one-year Master's of Management Studies program, which provides an excellent education in the foundations of business. This agreement allows Hampden-Sydney students to apply and be accepted to the MMS program at Fuqua during their junior year. Up to four students, nominated by the Provost and the President, will receive the following privileges: application fee waiver, automatic advancement to interview round, and counseling and advice from the Fuqua admissions staff.
- **Master's in Business** – Many schools have one-year Master's in Business programs, designed for liberal arts graduates, in which you can enroll immediately after graduation. These programs typically immerse you in business fundamentals such as accounting, marketing, and corporate leadership.
- **GMAT** – This standardized test is generally required for admission to most graduate schools of business. Though many business schools will now accept the GRE, the GMAT remains the gold standard of standardized business school testing. We recommend that students prepare themselves for the GMAT by participating in the online GMAT tutoring sessions offered by Knewton. Students are eligible to apply at the Career Education and Vocational Reflection Office for funding to help pay for their enrollment in this program.
- **CFA** – The Chartered Financial Analyst (CFA) Certification, a valuable professional credential, requires intensive study of and focus on essential financial principles.

For more information, contact Dr. Greg Dempster, gdempster@hsc.edu

HAMPDEN- SYDNEY COLLEGE

Forming good
business men and
good citizens
since 1776

*Hampden-Sydney
offers a robust
education in the
principles, practice,
and ethics of business,
ideal for direct entry
either into the
corporate world or
into graduate school.*

RECENT PROFESSIONAL DESTINATIONS

J.P.Morgan



WELLS
FARGO

LAZARD
MIDDLE MARKET

RECENT GRADUATE SCHOOL DESTINATIONS



FITZ ROBERTSON '09

JP Morgan Asset Management, Hong Kong, China

While Fitz was at Hampden-Sydney, he served as the Student Body President, a manager of the TigerFund, and as a Head Resident Advisor for the freshmen dorms. He was a 4-year letter winner and senior co-captain on the basketball team. Upon graduation, Fitz took a job with PNC Capital Markets as an investment banking analyst. Since then he has accepted a position with JP Morgan Asset Management in New York City. He is a Trustee at South Kent School, his high school *alma mater*.



TOM MELTON '06

MBA Candidate, Yale School of Management, Class of 2014

At Hampden-Sydney, Tom was the Chairman of the Honor Court, a brother of the Kappa Alpha Order, and studied abroad for a year at the London School of Economics. After graduating *magna cum laude*, Tom worked as an investment banking analyst at Wachovia Securities and Lazard, Ltd. and as an associate with a private equity firm in New York. He is now in business school at Yale.

WILL ALBRIGHT '05

Vice President for Corporate Development, Electrical Services, Inc.

Will was a captain of the Hampden-Sydney lacrosse team and a member of Pi Kappa Alpha fraternity. After graduating *magna cum laude*, Will worked with Wachovia Securities in Charlotte and then with BB&T Capital Partners, a lower-market private equity group, in Winston-Salem. Will earned an MBA program at the Amos Tuck School of Business at Dartmouth.



DAVID HOBBS '99

Partner, Cook & Bynum Capital Management, Birmingham, AL

David was the valedictorian of his class and a tri-captain of the 1999 basketball team that reached the D-III National Championship Game, the school's most successful team ever. David first became an analyst with Wachovia Bank's Leveraged Finance Group in Atlanta, later earning an MBA from Emory University's Goizueta Business School and becoming a principal of Founders Investment Banking, LLC, in Birmingham. He now works alongside Richard Cook '99 at Cook & Bynum Capital Management, a money management firm.



MARK GAMBILL '72

Chairman, Cary Street Partners, Richmond, VA

Mark graduated *summa cum laude* from Hampden-Sydney and immediately went to work for Wheat First Butcher Singer, one of America's largest financial organizations. Twenty-seven years later, he founded Cary Street Partners, of which he is now chairman. Cary Street Partners has an investment banking practice with a proven reputation for providing high-quality strategic advisory, merger-and-acquisition, and capital-raising services to public and private emerging growth and middle-market companies.

IF YOU WOULD LIKE TO SPEAK WITH MEN LIKE THESE, PLEASE CONTACT THE CAREER EDUCATION AND VOCATIONAL REFLECTION OFFICE AT (434) 223-6105 OR VISIT WWW.HSC.EDU/CAREER-EDUCATION.HTML